



HUDSON FERRY CAPITAL

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**Experience, Integrity,
Vision**

Overview

Hudson Ferry Capital invests in established lower middle market companies in partnership with management teams.

We are based in Stamford, CT and are actively investing from our latest fund, Hudson Ferry Capital III, a committed \$200 million SBIC.

Our principals have a combined 100+ years of experience successfully investing in middle market companies in many industries during various economic cycles. We are pursuing acquisitions of established privately-owned businesses that differentiate themselves through product and process innovation in stable or evolving markets.

Investment Criteria

Company Characteristics

- Enterprise Value: \$10 to \$50 million
- Revenue: \$15 to \$75 million
- EBITDA: \$3 to \$7 million
- Strong and growing free cash flow
- Based in U.S.

Investment Structure

- \$5 to \$20 million investment size
- Equity and/or Preferred Stock
- Subordinated Debt (in conjunction with equity)
- Majority ownership
- Management/Founder alignment

Transactions

- Acquisitions
- Management Buyouts
- Leveraged Buyouts
- Growth
- Recapitalizations
- Carve-outs

Preferred Industries

- Niche Manufacturing
- Business Services
- Outsourcing Providers



HUDSON FERRY CAPITAL

Building Value Through Partnership and Commitment

Hudson Ferry Investments



Manufactures brand name aluminum trailers,
Winslow, ME



Machines and manufactures wellhead equipment.
Houma, LA



Designs, manufactures and operates industrial water treatment equipment.
Wharton, NJ



Distributes and installs K-12 school furniture.
Gainesville, FL



Designs and assembles woodworking, plastics and metalworking tools.
Irvine, CA



The largest provider of land rights services to utility and energy industries.
Houston, TX



Designs, assembles and distributes custom store fixtures.
Coppell, TX



Manufactures and installs signs and ATM surrounds.
Islip, NY



Manufacturer and distributor of memory foam bedding products.
Waterford, NY



Machines, fabricates, and rents well testing equipment.
Kilgore, TX

Select Prior Investments

