



HUDSON FERRY CAPITAL

Stephen Fisher

sfisher@hudsonferry.com

Andrew Fleiss

afleiss@hudsonferry.com

Paul Huston

phuston@hudsonferry.com

Dean Pernisie

dpernisie@hudsonferry.com

Bruce Robertson

brobertson@hudsonferry.com

Timothy Ross

tross@hudsonferry.com

Finn Boed

fboed@hudsonferry.com

Hudson Ferry Capital
263 Tresser Blvd
Suite 1601
Stamford, CT 06901

www.hudsonferry.com
212-308-3079

**Experience, Integrity,
Vision**

Overview

Hudson Ferry Capital invests in established lower middle market companies in partnership with management teams.

We are based in Stamford, CT and are actively investing from our latest fund, Hudson Ferry Capital III, a committed \$200 million SBIC.

Our principals have a combined 100+ years of experience successfully investing in middle market companies in many industries during various economic cycles. We are pursuing acquisitions of established privately-owned businesses that differentiate themselves through product and process innovation in stable or evolving markets.

Investment Criteria

Company Characteristics

- Enterprise Value: \$10 to \$50 million
- Revenue: \$15 to \$75 million
- EBITDA: \$3 to \$7 million
- Strong and growing free cash flow
- Based in U.S.

Investment Structure

- \$5 to \$20 million investment size
- Equity and/or Preferred Stock
- Subordinated Debt (in conjunction with equity)
- Majority ownership
- Management/Founder alignment

Transactions

- Acquisitions
- Management Buyouts
- Leveraged Buyouts
- Growth
- Recapitalizations
- Carve-outs

Preferred Industries

- Niche Manufacturing
- Business Services
- Outsourcing Providers



HUDSON FERRY CAPITAL

Building Value Through Partnership and Commitment

Hudson Ferry Investments



Manufactures brand
name aluminum trailers,
Winslow, ME



Machines and manufactures
wellhead equipment.
Houma, LA



Designs, manufactures and operates
industrial water treatment equipment.
Wharton, NJ



Distributes and installs K-12
school furniture.
Gainesville, FL



Designs and assembles woodworking,
plastics and metalworking tools.
Irvine, CA



The largest provider of land rights
services to utility and energy industries.
Houston, TX



Designs, assembles and distributes
custom store fixtures.
Coppell, TX



Manufactures and installs signs and ATM
surrounds.
Islip, NY



Manufacturer and distributor of
memory foam bedding products.
Waterford, NY



Machines, fabricates, and rents well
testing equipment.
Kilgore, TX

Select Prior Investments

