



# HUDSON FERRY CAPITAL

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**Experience, Integrity,  
Vision**

## Overview

Hudson Ferry Capital invests in established lower middle market companies in partnership with management teams. Hudson Ferry Capital is based in Rye Brook, NY.

Our principals have a combined 100+ years of experience successfully investing in middle market companies in many industries during various economic cycles. We are pursuing acquisitions of established privately-owned businesses that differentiate themselves through product and process innovation in stable or evolving markets.

## Investment Criteria

### Company Characteristics

- Enterprise Value: \$15 to \$75 million
- Revenue: \$15 to \$75 million
- EBITDA: \$3 to \$8 million
- Strong and growing free cash flow
- Based in U.S.
- Management team financially committed to transaction

### Investment Structure

- \$5 to \$20 million investment size
- Equity and/or Preferred Stock
- Subordinated Debt (in conjunction with equity)
- Majority or Minority

### Transactions

- Acquisitions
- Management Buyouts
- Leveraged Buyouts
- Growth
- Recapitalizations
- Carve-outs

### Preferred Industries

- Niche Manufacturing
- Business Services
- Building Products
- Energy Services and Equipment



# HUDSON FERRY CAPITAL

Building Value Through Partnership and Commitment

## Portfolio Companies



Full service distributor of classroom technology and furniture for the educational and institutional markets.

Gainesville, FL



PERCHERON

The largest provider of land services to the oil and natural gas exploration and production and pipeline industries.

Houston, TX



Leading manufacturer and installer of customized signs, ATM surrounds, and design elements.

Islip, NY



Premier manufacturer of brand name aluminum trailers for a variety of recreational and commercial uses.

Winslow, ME



Leading designer, manufacturer, installer and operator of water and environmental treatment equipment.

Wharton, NJ



Manufacturer and distributor of memory foam pillows, toppers, pads, mattresses, and bedding products.

Waterford, NY



Machining and fabrication company that specializes in the production of well testing equipment.

Kilgore, TX



Designer, manufacturer and distributor of custom store fixtures and displays for retailers.

Coppell, TX



Designs, assembles and sells tools, machinery and parts for the woodworking, plastics and metalworking industries.

Irvine, CA

## Selected Past Portfolio Companies

