



HUDSON FERRY CAPITAL

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**Experience, Integrity
and Vision**

Overview

Hudson Ferry Capital invests in established lower middle market companies in partnership with management teams. Hudson Ferry Capital is based in Stamford, CT.

Our principals have a combined 100+ years of experience successfully investing in middle market companies in many industries during various economic cycles. We are pursuing acquisitions of established privately-owned businesses that differentiate themselves through product and process innovation in stable or evolving markets.

Investment Criteria

Company Characteristics

- Enterprise Value: \$10 to \$50 million
- Revenue: \$15 to \$75 million
- EBITDA: \$3 to \$7 million
- Strong and growing free cash flow
- Based in U.S.
- Management team financially committed to transaction

Investment Structure

- \$5 to \$30 million investment size
- Common and/or Preferred Equity
- Subordinated Debt (in conjunction with equity)
- Majority ownership

Transactions

- Acquisitions
- Management Buyouts
- Leveraged Buyouts
- Growth Capital
- Recapitalizations
- Carve-outs

Preferred Industries

- Specialty Manufacturing
- Business Services
- Outsourcing



HUDSON FERRY CAPITAL

Building Value Through Partnership and Commitment

Hudson Ferry Investments



Manufactures brand name aluminum trailers,
Winslow, ME



Machines and manufactures wellhead equipment.
Houma, LA



Designs, manufactures and operates industrial water treatment equipment.
Wharton, NJ



Distributes and installs K-12 school furniture.
Gainesville, FL



Designs and assembles woodworking, plastics and metalworking tools.
Irvine, CA



PERCHERON
The largest provider of land rights services to utility and energy industries.
Houston, TX



Designs, assembles and distributes custom store fixtures.
Coppell, TX



Manufactures and installs signs and ATM surrounds.
Islip, NY



Manufacturer and distributor of memory foam bedding products.
Waterford, NY



Machines, fabricates, and rents well testing equipment.
Kilgore, TX

Select Prior Investments

